

Leading provider  
of commercial  
fitout solutions

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Consult.  
Design.  
Fitout.  
Maintain.



## ABOUT US

### We deliver great building fitout solutions.

Paynter Dixon Commercial is a leading provider of commercial fitouts. From commercial fitouts of all sizes to turnkey delivery of office buildings, retail solutions and multi-use buildings.

Our team has a proven track record of delivering sustainable solutions for a wide range of buildings across a number of **core sectors**.

Our commercial team boasts extensive knowledge in design, architecture, engineering and interior design.

We bring end-to-end management for every building fitout project we deliver. We call it 'total responsibility' for your project from concept to completion.

**Childcare**

**Commercial**

**Hotels**

**Infrastructure**

**Government**

**Heritage**

**Education**

**Health & Leisure**

**Hospitality**



## CAPABILITIES

Today, we create building fitouts for people – to meet, work, play, live, care and learn.

### EXPERIENCE

Paynter Dixon Commercial has a highly experienced team and every one of them is a specialist. When it comes to your project, you will be assigned a team based on their expertise and the project's requirements.

### INNOVATE

We explore the use of materials to create buildings that work.

### COLLABORATE

We work with you to deliver each project on time and budget. We listen to you and your consultants to provide a tailored solution and seamless delivery.

### PLANNING

We understand that no two projects are the same. We are skilled at creating property fitout solutions that work in and around existing buildings.

### TRANSPARENT

Part of what makes Paynter Dixon Commercial different is that we embrace our clients' feedback. From start to finish, every building fitout solution we deliver is conducted in an open, honest and straightforward way.

### REVIEW

We will monitor, review, revise and act so you can make informed decisions.



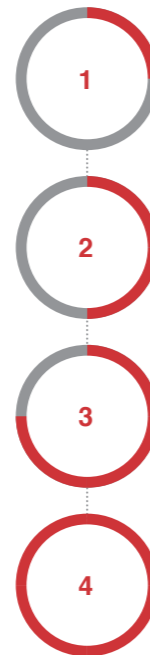
## SOLUTIONS

### Cost-effective solutions to every building fitout.

From commercial fitouts of all sizes to turnkey delivery of office buildings, retail solutions and multi-use buildings, Paynter Dixon Commercial has the expertise to not only translate your brief into a functional commercial fitout, but more importantly, we are skilled at exploring your corporate culture to show how the physical environment can be designed to meet the deeper objectives.

On average, more than 50 per cent of our fitout work is within fully operational business environments. We are consistently able to be successful when working in occupied premises because we collaborate, maintain seamless operations, and adhere to safety procedures.

Year on year, more than 80 per cent of our work is repeat business. Our experienced team's hands-on approach ensures your project requirements are understood and fulfilled at every stage in the design, construction and fitout process.



#### IDENTIFY

Identify requirement & associated works

#### SCOPE

Produce & develop scope of works & budget

#### DELIVERY

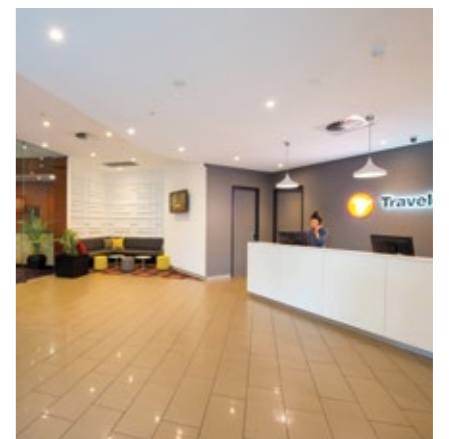
Successfully deliver works within time & cost parameters

#### POST CONSTRUCTION

Ongoing aftercare & warranty commitments

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Technically able,  
professionally delivered.



## CORE SERVICES



### IN-HOUSE EXPERTS

- Experienced team
- Client collaboration
- Functional
- Cost effective
- Identify & design client-specific solutions
- Work across a collaborative, multi-disciplinary team
- Sustainable



### FITOUT

- Specific use environments
- Fully-integrated approach
- Creating workplace environments
- Corporate culture alignment
- Strategic planning
- Workplace efficiency
- Budget / cost management



### DESIGN

- Knowledge
- Reliability
- Expertise
- Understanding client needs
- Delivering corporate vision
- Creating spaces for optimum efficiencies
- Futureproofing workplaces



### CONSTRUCTION

- Construction management
- Quality management
- Safety management
- Value management
- Accreditation
- Commissioning & handover
- Build in occupied premises
- Ongoing client operations are not compromised
- Safety standards maintained



### CULTURE

- Collaborative consultative process
- Translate stakeholder input into the built form
- Tailored services to suit project
- Creating design & fitout that connects staff to the corporate culture aims of their business
- Hands-on approach to projects



### CLIENT SATISFACTION

- Work in partnership
- Deliver exceptional results
- High-quality projects
- Cooperation
- Safety
- Customer focus
- Customer service excellence
- Consultative at every stage of the design, construction, or fitout process

Vast experience.

## MANAGEMENT SYSTEMS

### Our refined quality, safety & environment management systems set us apart.

#### INTEGRATED MANAGEMENT SYSTEM

Our health, safety, environment and quality (HSEQ) integrated management system is based on: AS/NZS 4801, AS/NZS ISO 14001 and AS/NZS ISO 9001. It ensures that health and safety hazards, quality assurance and environmental aspects are identified, risk assessed and managed throughout our operations.

#### QUALITY & SAFETY MANAGEMENT

Safety is our foremost priority. We continually refine our quality control processes to ensure a safe working environment for all involved.

#### ENVIRONMENT & SUSTAINABILITY MANAGEMENT

On every project, we inadvertently impact the environment and have a duty of care to mitigate these impacts through effective management of this risk.



## SENIOR MANAGEMENT

**MICHAEL MALAK**  
Director of Project Delivery



**PETER CAVALLARO**  
Business Development Manager Commercial & Strategic Projects



**DAVID TRETHERY**  
Construction Manager



Michael has a proven capacity to create a cohesive team culture that encourages teamwork and high performance.

With over 20 years of experience in the development and construction industry, Michael Malak has delivered projects totalling over \$3 billion in value, across residential, commercial, industrial, community, resort, hotel and large span infrastructure developments in Australia, UAE, Bahrain, India and Egypt.

[michael.malak@paynterdixon.com.au](mailto:michael.malak@paynterdixon.com.au)

With over 35 years' experience, Peter takes tremendous pride in assisting clients achieve their project objectives.

Peter's business philosophy is embedded in the concept of team work, where appropriate resources are aligned to maintain clients expectations, whilst providing a comprehensive service that enhance our clients' businesses by the creation of built assets, and delivering value beyond client and company objectives.

[peter.cavallaro@paynterdixon.com.au](mailto:peter.cavallaro@paynterdixon.com.au)

With extensive experience in a variety of building sectors, David brings his practical construction experience to every project.

David brings his exceptional project management skills to a number of complex and technically challenging projects, ranging from occupied sites with tight construction zones to swimming pools, builds within environmentally sensitive areas and live operational organisations.

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